

### Sri Lanka – Russia Business Council Ceylon Chamber of Commerce



# Review of Activities & Accounts 2017/2018

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## Introduction

The Sri Lanka-Russia Business Council was inaugurated on 09th August 2001, on the initiative of the then Russian Ambassador in Sri Lanka, Mr. Mikhail A. Konarovskiy and then Chairman of the Ceylon Chamber of Commerce, Mr. Chandra Jayaratne with a primary objective to function as a promoter and facilitator of bilateral trade, investments and tourism between Sri Lanka and the Russian Federation, particularly to promote exports to Russia.

The membership of the Council was 66 as at 31<sup>st</sup> March 2016

# **Objectives**

- To promote trade, tourism and other services between Sri Lanka and Russia and in particular to promote exports from Sri Lanka to Russia.
- To encourage Russian investment and joint business ventures in Sri Lanka between Russian and Sri Lankan investors.
- To exchange information on trade and investment with the appropriate bodies in Russia.
- To conduct joint meetings with Russian business organizations in Sri Lanka and in Russia.
- To serve as a recognized representative of business sector interests in Sri Lanka in matters concerning business relationships with Russia.
- To promote Sri Lankan participation in trade fairs in Russia.
- To co-operate with the Government of Sri Lanka in the pursuit of the above objectives.
- To establish links with the Chambers of Commerce in Russia to cooperate with each other in the pursuit of each other's objectives.
- To undertake all matters that is incidental or conducive to attaining the above objectives.

# Executive Committee 2017/2018

### PATRON

His Excellency H. E. Yuri Borisovich Materiy Ambassador Embassy of the Russian Federation

#### President

Mr. Priyantha Hapuarachchi South Asia Textiles Limited

### Vice Presidents

Mr. Buddhapriya Ramanayake Mos Lanka Investments (Pvt) Ltd

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Mr. Buddhika Liyanage Avian Technologies (Pvt) Ltd

### **Immediate Past President**

Mr. Isuru Samarasinghe, Unitrades (Pvt) Limited

#### Committee

Access International Projects (Pvt) Ltd Freight Links International Pte Ltd Galle Face Hotel Management Company HVA Lanka Exports Pvt Ltd Imperial Tea Exports (Pvt) Ltd Maharaja Organization (Projects) Pvt Ltd Nature's Beauty Creations Limited Regency Teas (Pvt) Ltd Rhino Roofing Products Ltd

### Secretariat

The Ceylon Chamber of Commerce No.50, Navam Mawatha, Colombo 2.

## Members

ACCESS INTERNATIONAL PROJECTS (PVT) LTD ADVANTIS FREIGHT (PRIVATE) LIMITED AITKEN SPENCE MOSCOW (PVT) LTD AKBAR BROTHERS (PVT) LTD ANDREW THE TRAVEL COMPANY (PVT) LTD ASIA TEAS (PVT) LTD AVIAN TECHNOLOGIES (PVT) LTD BASILUR TEA CO. (PVT) LTD. BUILT ELEMENT LIMITED CBL NATURAL FOODS (PVT) LTD CEYLON BISCUITS LTD CEYLON FRESH TEAS (PVT) LTD CEYLON PLANTATIONS COLOMBO (PVT) LTD CHRYSOTILE INFORMATION CENTRE CLASSIC TEAS (PVT) LTD CONCORD EXOTIC VOYAGES (LANKA) PVT LTD. CONSULTING ENGINEERS & CONTRACTORS (PVT) LTD DAC GRAPHICS DELMEGE FORSYTH & CO (EXPORTS) LTD DELTA SHIPPING PTE LTD EMPIRE TEAS (PVT) LTD ESWARAN BROTHERS EXPORTS (PVT) LTD EURO ASIA CARGO (PVT) LTD EURO-SCAN EXPORTS (PVT) LTD FIBER CEMENT PRODUCTS MANUFACTURERS ASSOCIATION FINLAYS COLOMBO LIMITED FLEXIPRINT (PVT) LTD FREIGHT LINKS INTERNATIONAL (PTE) LTD GALADARI HOTEL LTD GALLE FACE HOTEL MANAGEMENT COMPANY GEORGE STEUART TEAS PVT LTD GLOBAL LOGISTICS SERVICES (PVT) LTD GORDON VINTAGE TEAS CEYLON (PRIVATE) LIMITED HAYCARB PLC HVA FOODS PLC IMPERIAL TEAS (PVT) LTD JAFFERJEE BROTHERS JAY SEA FOODS PROCESSING (PVT) LTD JETWING TRAVELS (PVT) LTD JEWELEX TRADING LTD KAUSHALYA TEA EXPORT COMPANY KWANG SENG TRANSPORT SERVICES LANKA (PVT) LIMITED LALAN RUBBERS PVT LTD LANKA LOGISTICS & TECHNOLOGIES LTD. LANKA MOUNTCASTLE (PVT) LTD LANKA TRACTORS LTD LATEX GREEN PVT LTD MAC HOLDINGS (PVT) LTD

MACK AIR (PVT) LTD MALTRAS INTERNATIONAL (PVT) LTD MARINE TRANSPORT SERVICES (PVT) LTD MAY COMPANY CEYLON (PVT) LTD MEGA TREND LANKA (PVT) LTD MILLENNIUM TEAS (PVT) LTD MOS LANKA INVESTMENTS (PVT) LTD NATURE CEYLON TRADING PVT LTD NATURE'S BEAUTY CREATIONS LIMITED OROFINI JEWELLERY (PVT) LTD PREMIER NATURAL TEAS (PVT) LTD QATAR AIRWAYS RANFER TEAS (PVT) LTD REGENCY TEAS (PVT) LTD **REGIONAL DEVELOPMENT BANK** RHINO ROOFING PRODUCTS LIMITED SALOTA INTERNATIONAL (PVT) LTD SIGIRI ROOFING (PVT) LTD SINDBAD (PRIVATE) LTD SKYMARK TRAVELS SOUTH ASIA TEXTILES LIMITED SPILLBURG HOLDINGS (PRIVATE) LIMITED SRI RAMCO ROOFINGS LANKA (PVT) LTD STASSEN EXPORTS (PVT) LTD SUNSHINE TEA (PVT) LTD TANGERINE TOURS LTD TEA TANG (PVT) LTD THE CAPITAL MAHARAJA ORGANISATION LIMITED THE THE SWADESHI INDUSTRIAL WORKS PLC UNILEVER LIPTON CEYLON LIMITED UNITRADES (PVT) LTD UNIWORLD TEAS (PVT) LTD WALKERS TOURS LTD WORLD TRAVEL CENTER COLOMBO (PVT) LTD WORLDLINK SHIPPING COLOMBO (PVT) LTD ZAM GEMS (PVT) LTD

# **Review of Activities**

### The 14<sup>th</sup> Annual General Meeting

Sri Lanka - Russia Business Council of The Ceylon Chamber of Commerce held its 14<sup>th</sup> Annual General Meeting (AGM) on Wednesday, 01<sup>st</sup> November, 2017 at the Russian Centre Colombo. H.E. Yuri Borisovich Materiy, Ambassador of Russian Federation was the Chief Guest.

Mr. Priyantha Hapuarachchi, Chief Financial Officer of South Asia Textiles Limited, was elected as the President of the Council for the year 2017/2018.

Mr. Buddhapriya Ramanayake, Director, Mos Lanka Investments (Pvt) Ltd and Mr. Buddhika Liyanage, Director, Avian Technologies (Pvt) Ltd were appointed as the Vice Presidents of the Council and Mr. Isuru Samarasinghe, Managing Director Unitrades (Pvt) Limited joined the committee as the immediate Past President.

The Committee elected comprised of Mr Nimal S Cooke, Executive Director Maharaja Organistion (Projects) Limited, Ms. Shamindi Kumarasinghe, Manager - Exports, Mr. Kolitha Weerakoon - Director, Imperial Teas (Pvt) Ltd, Mr. Harsha Fernando, Executive Director, HVA Lanka Exports (Pvt) Ltd, Mr. Niral Kadawatharatchie, COO, Freight Links International Pte Ltd, Mr. Christopher Chandiram, Director/COO, Access International Projects (Pvt) Ltd, Mr. Jude C. Fernando, Director, Rhino Roofing Products Ltd and Mr. Mubarak Gaffoor, Director - Sales, Galle Face Hotel Management Company.

On the invitation of the council, His Excellency, Dr. Saman Weerasinghe, Ambassador of the Sri Lankan Embassy in Russian Federation and the Guest of Honour of the event addressed the gathering.







### Russia National Day Supplement -14th June 2017

Sri Lanka- Russia Business Council published a six page supplement in Daily Mirror on the occasion of National Day of Russian Federation on 14<sup>th</sup> June 2017. Avian Technologies (Pvt) Ltd , Built Element (Pvt) Ltd, Basilur Tea Exports (Pvt) Ltd, Empire Teas (Pvt) Ltd, Imperial Tea Exports (Pvt) Ltd, HVA Lanka Exports (Pvt) Ltd, Mos Lanka Investments (Pvt) Ltd, Regency Teas (Pvt) Ltd, Stassen Exports (Pvt) Ltd, Maltras International (Pvt) Ltd, MAC Holdings (Pvt) Ltd and South Asia Textiles Limited contributed to the supplement.

### SLRBC bids farewell to His Excellency, Alexander Karchava

A farewell Dinner was organized by the Sri Lanka - Russia Business Council on 15th August 2017 at the Colombo Swimming Club. The event was organized to bid farewell to His Excellency Alexander Karchava and in recognition of the tremendous services rendered during his tenure as the Patron of the Council.

His Excellency Alexander Karchava completed his tenure of service in end of August 2017. From the first day in his capacity as the Ambassador of Russia in Sri Lanka, H.E. Ambassador Karchava has been actively involved in promoting economic ties between the two countries. He has been meeting members of the council, members of the Sri Lankan business community at large and visiting Russian business people.

The Sri Lanka Russia Business Council presented a token to His Excellency Alexander Karchava in appreciation and recognition of his unstinted support to the council.

Key officials from Russian Embassy, Russian Cultural Center and as special guest Dr. Rohan Pethiyagoda, Chairman Sri Lanka Tea Board were present at the event. The members of the Executive Committee of Sri Lanka Russia Business Council and the member of the council also participated the farewell.



### Felicitation Dinner to His Excellency Yuri Materiy, The New Ambassador of the Russian Federation to Sri Lanka

The Sri Lanka – Russia Business Council organized a felicitation dinner to welcome the new Ambassador of the Russian Federation to Sri Lanka His Excellency Yuri Materiy at the Jubilee Ballroom of Galle Face Hotel on Tuesday, 30<sup>th</sup> January 2018. The Executive Committee of the council, guests from various government departments, invitees from the Embassy of the Russian Federation in Sri Lanka and members of the Business Council attended the event.



### **Trade Enquiries**

The trade enquiries received from various sources requesting for contacts of buyers, sellers, agents were circulated among members.

### Establishment of Links with Prominent Chambers in Russia

During the year under review, the Council continued its efforts in maintaining close relations with prominent Chambers in Russia for promotion of bilateral trade.

### Liaison with the Russian Embassy in Sri Lanka

The Russian Embassy in Sri Lanka has extended its fullest co-operation to all activities of the Council from its inception. The Embassy also supported the Council members by providing trade related information and facilitating the issue of visas.

The Council wishes to place on record its appreciation for the assistance provided by His Excellency Yuri Borisovich Materiy, Ambassador, Russian Federation in Sri Lanka and Embassy Officials for coordinating the activities pertaining to the Council and for attending the Council events regularly.

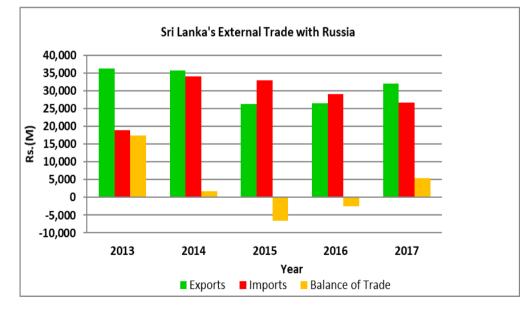
### Sri Lanka - Russia External Trade 2013 - 2017

Year	Exports	Imports	Rs.M Balance of Trade	Exports	Imports	US\$M. Balance of Trade
2013	36,139	18,830	17,309	237.04	123.51	113.53
2014	35,746	33,989	1,758	234.47	222.94	11.53
2015	26,312	32,947	(6,636)	172.58	216.11	(43.52)
2016	26,497	29,082	(2,585)	173.80	190.75	(16.95)
2017	31,984	26,655	5,329	209.79	174.84	34.95

Rate of Exchange as at 31-December-2017 - US \$ 1 = Rs.152.4575

Percentage share of Russia in total trade of Sri Lanka

	Exports	Imports
	%	%
2013	2.74	0.81
2014	2.42	1.35
2015	1.85	1.28
2016	1.72	1.02
2017	1.79	0.82

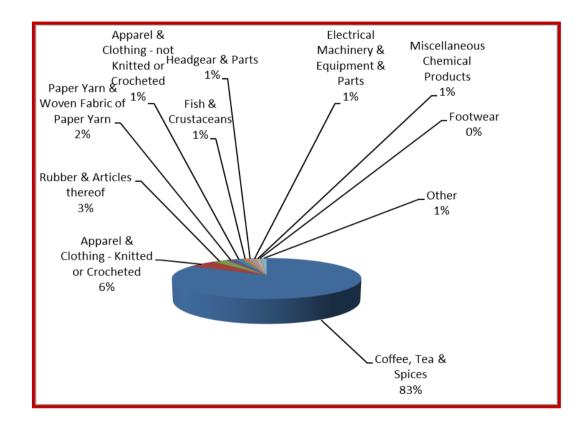


Source - Sri Lanka Customs Compiled by the Foreign Trade/Information Division The Ceylon Chamber of Commerce Date -26/Mar/2018

### SRI LANKAS EXTERNAL TRADE WITH RUSSIA - 2017 MAIN ITEMS EXPORTED FROM SRI LANKA TO RUSSIA - 2017

	Rs.M	%	US\$M.
Coffee, Tea & Spices	26,586	83.12	174.38
Apparel & Clothing - Knitted or Crocheted	1,850	5.78	12.13
Rubber & Articles thereof	894	2.80	5.86
Paper Yarn & Woven Fabric of Paper Yarn	638	1.99	4.18
Apparel & Clothing - not Knitted or Crocheted	454	1.42	2.98
Fish & Crustaceans	382	1.19	2.50
Headgear & Parts	272	0.85	1.78
Electrical Machinery & Equipment & Parts	237	0.74	1.56
Miscellaneous Chemical Products	210	0.66	1.38
Footwear	125	0.39	0.82
Other	336	1.05	2.20
Total	31,984	100.00	209.79

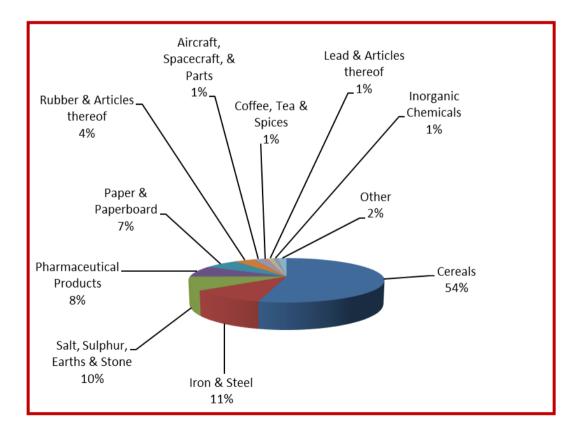
Rate of Exchange as at 31-December-2017 - US \$ 1 = Rs.152.4575



### SRI LANKAS EXTERNAL TRADE WITH RUSSIA - 2017 MAIN ITEMS IMPORTED TO SRI LANKA FROM RUSSIA - 2017

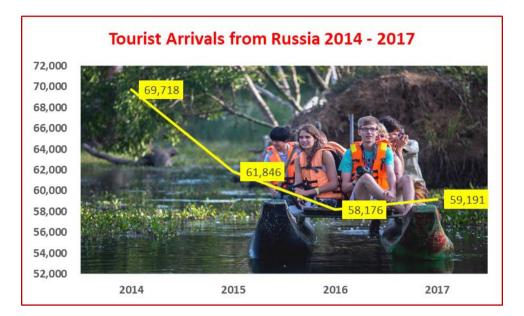
	Rs.M	%	US\$M.
Cereals	14,373	53.92	94.27
Iron & Steel	2,937	11.02	19.26
Salt, Sulphur, Earths & Stone	2,667	10.01	17.50
Pharmaceutical Products	2,123	7.96	13.92
Paper & Paperboard	1,803	6.76	11.83
Rubber & Articles thereof	1,069	4.01	7.01
Aircraft, Spacecraft, & Parts	427	1.60	2.80
Coffee, Tea & Spices	278	1.04	1.82
Lead & Articles thereof	276	1.04	1.81
Inorganic Chemicals	263	0.99	1.72
Other	440	1.65	2.88
Total	26,655	100.00	174.84

Rate of Exchange as at 31-December-2017 - US \$ 1 = Rs.152.4575



# Tourism

The total number of tourist arrivals in 2017 was 2,116,407 compared to 2,050,832 in 2016. The total arrivals from Russian Federation recorded an increase of 1.7% arrivals compared to 2016.



Source: Sri Lanka Tourism Development Authority

# Secretariat

The Ceylon Chamber of Commerce provided secretarial service to the Council during the period under review.

# Accounts

M/s. KPMG were elected auditors of the Council. The Audited statement of the Accounts of the Council for the period April 1, 2017 to March 31, 2018 is annexed.

By order of the Committee

Sgd. Ayoni Rangala For Secretary

# Financial Review 2017-2018



For the year ended 31 March ,	2018	2017
	Rs	
Receipts	<u>K5</u>	Rs
Membership subscription	390,000	540,000
Entrance fees	4,000	17,000
Investment income	147,746	79,115
Income received in connection with:	147,740	79,115
- Annual general meeting	30,000	15,000
- Felicitation to russian ambassador January 2018	205,000	13,000
- Farewell to the ambassador	196,000	-
- National day supplement	800,000	-
- Moscow delegation 2017	800,000	775,000
- Welcome dinner	12,000	600,000
- Dinner with two ambassadors	78,000	12,000
Total receipts	1,862,746	2,038,115
Less: Payments Expenses incurred in connection with: - Annual general meeting expenses - Welcome dinner to director Russian center - National day supplement	321,009	160,054 54,231 431,000
- Farewell to the ambassador	307,556	-
- Felicitation to Russian ambassador January 2018	243,066	_
Moscow delegation 2017	5,000	530,213
Dinner with two ambassadors	110,548	550,215
Entertainment and refreshment	12,479	1,330
Printing and stationery	8,191	1,260
Postage, fax and courier services	4,085	2,990
Sundry expenses	15,000	28,160
Audit fee	32,945	29,690
Secretarial fees	125,305	135,189
ncome tax	-	18,500
Communication cost	12,000	12,000
ax Advisory Services	11,765	22,862
Vithholding tax	14,745	7,912
Veb hosting charges	54,173	92,500
at on secretarial fee	18,796	-
Total payments	1,677,663	1,527,890
let receipts	1,077,000	1,541,090

Note 1: All the receipts and payments of the Council are done through the current accounts of the The Ceylon Chamber of Commerce. Therefore the balance reflects the Associations cash and Cash Equivalents.

Current account with the Ceylon Chambet of Commerce Fixed deposits held on behalf of the Council by the Ceylon Chamber of Commerce:	<b>2018</b> <u>Rs</u> 549,097	<b>2017</b> <u><b>Rs</b></u> 414,014
- Hatton National Bank PLC - Sampath Bank PLC	850,000 500,000	- 1,300,000
	1,899,097	1,714,014
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#### SRI LANKA - RUSSIA BUSINESS COUNCIL STATEMENT OF RECEIPTS AND PAYMENTS For the year ended 31 March 2018,

#### Note 2 - Basis of Preparation

The Council's policy is to prepare the accompanying statement on the receipts and payments basis. On this basis revenue is recognised when received rather than when earned , and expenses are recognised when paid rather than when incurred.

The Committee of Management is responsible for the preparation and presentation of the Statement of Receipts and Payments.

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For and on behalf of the Committee of the Sri Lanka - Russia Business Council :

Mr.Priyantha Hapuarachchi President Sri Lanka Russia Business Council

Mr.Buddhapriya Ramanayake Vice President Sri Lanka Russia Business Council

26 June 2018 Colombo

### Sri Lanka - Russia Business Council of The Ceylon Chamber of Commerce

No. 50, Navam Mawatha, Colombo 2. Tel. 5588856, 2421745-7: Fax. 2381012, 2449352, 2437477: E-mail - <u>info@chamber.lk</u>